

DEPARTMENT OF ENVIRONMENTAL QUALITY  
AIR QUALITY DIVISION  
**ACTIVITY REPORT: On-site Inspection**

N640064646

<b>FACILITY:</b> AIS CONSTRUCTION EQUIPMENT CORP	<b>SRN / ID:</b> N6400
<b>LOCATION:</b> 3950 N GRAND RIVER AVE, LANSING	<b>DISTRICT:</b> Lansing
<b>CITY:</b> LANSING	<b>COUNTY:</b> INGHAM
<b>CONTACT:</b> Cliff Oles , Field/Paint Operations Manager	<b>ACTIVITY DATE:</b> 09/06/2022
<b>STAFF:</b> Michelle Luplow	<b>COMPLIANCE STATUS:</b> Compliance
<b>SUBJECT:</b> Onsite Inspection to determine compliance with PTI No.'s 570-97, 571-97, and 147-06 for 3 used oil-fired furnaces	<b>SOURCE CLASS:</b> MINOR
<b>RESOLVED COMPLAINTS:</b>	

**Inspected by:** Michelle Luplow

**Personnel Present Onsite:** Cliff Oles, Field/Paint Operations Manager (coles@aisequip.com)

**Other Personnel:** Matthew Moore, Safety Manager (mmoore@aisequip.com)

**Purpose:**

Perform an unannounced onsite compliance inspection of American Industrial Sales (AIS) Construction Equipment Corp by determining compliance with PTI No.'s 570-97, 571-97, and 147-06 for used oil-fired furnaces.

**Facility Background/Regulatory Overview:** AIS sells and rents construction equipment.

Their paint shop and recon center are located at 3960 N. Grand River. This is the location where I met Cliff, prior to conducting the inspection. AIS's corporate warehouse is housed at 3950 N. Grand River. See attached map for location of the paint shop and recon center. Within the paint shop and recon center, washing, blasting and painting of industrial equipment is conducted.

AIS operates 1 shift 6 a.m. – 5 p.m. Monday – Friday.

**Inspection:** This was an unannounced onsite compliance inspection. At approximately 8:30 a.m. on September 6, 2022 I met with Cliff Oles, the Field/Paint Operations Manager.

PTI No.'s 570-97, 571-97, and 147-06 cover permitting of 3 used oil-fired furnaces. During the inspection I learned that the original units covered in these permits had been replaced, in addition to the installation of a 4<sup>th</sup> used oil-fired furnace. Table 1 contains a list of the equipment located onsite, including the 3 furnaces that are no longer present onsite, with their removal dates.

PTI No.'s 570-97, 571-97, and 147-06 will need to be voided because the equipment covered under these permits have been removed.

**Table 1. Equipment (present and removed) Onsite.**

Equipment	Description	Control	PTI/Exemption	Removal Date	Install Date
Used oil-fired furnace	Rated at 500,000 btu/hr	NA	PTI 570-97 (January 1998)	Unit replaced in 2017	NA
Used oil-fired furnace	Rated at 500,000 btu/hr	NA	571-97 (January 1998)	Unit replaced ~2017	NA
EUFURNACE – waste oil	CB-500 Clean Burn Multi-oil furnace  500,000 Btu/hr heat input  3.6 gal oil/hr fuel usage	NA	147-06 (May 2006)	Unit replaced ~2015	NA
<b>*NEW*</b> CB-500 used oil-fired furnace	500,000 btu/hr max rated capacity	Pre-filtered used oil	No PTI, not exempt	NA	2017
<b>*NEW*</b> CB-500 used oil-fired furnace	500,000 btu/hr max rated capacity	Pre-filtered used oil	No PTI, not exempt	NA	2017
<b>*NEW*</b> CB-500 used oil-fired furnace	500,000 btu/hr max rated capacity	Pre-filtered used oil	No PTI, not exempt	NA	2015

<b>*NEW*</b> CB-500 used oil-fired furnace	500,000 btu/hr max rated capacity	Pre-filtered used oil	No PTI, not exempt	NA	2021
2 Paint Booths (each 80' long)	Each booth can be split in half to make a 50' booth and a 30' booth	Fabric filters	Rule 287(2)(c)	Undetermined	Undetermined
Blast room	1 blast room that used corn cobs, aluminum oxide, or walnuts as abrasive materials	Cartridge filters that vent to ambient air, mechanical precleaner baffles	Rule 285(2)(I)(vi)(C)	Undetermined	Undetermined

#### Waste Oil-fired Furnaces

The used oil fired in these units is a combination of waste oil generated onsite as well as waste oil that is generated in the field. Because these units combust used oil that is generated in the field (as opposed to only burning used oil that is generated on the geographical site) these 4 new units are not exempt under Rule 282(2)(b)(iv). AIS has agreed to submit a permit application for these 4 units by October 11, 2022.

Although these 4 furnaces are not operating under the permits for the 3 previous furnaces, AIS is conducting operations in a way that would meet the requirements in PTI No.'s 570-97, 571-97, and 147-06, including filtering the oil prior to combustion and conducting analyses on the used oil. The new PTI for the 4 new units may be different from these 3 permits.

The used oil-fired furnaces were not operating during the inspection. These units are typically started up and kept running during the colder months of the year to heat buildings onsite.

A bulk tank containing the used oil for the furnaces is stored onsite. Each furnace has a filter that is used to filter the used oil prior to combustion. AIS charges and cleans the filters ever 4 – 6 weeks when the furnaces are in-use. I was told that the furnaces will not run efficiently if they are operating with bad filters.

Matthew Moore, Safety Manager, provided me with oil analyses (attached), which he said are conducted annually. The last test was conducted in October of 2021. The October 2021 test indicates that arsenic, cadmium,

chromium, and lead are present in the oil. Permitting of the 4 furnaces will include evaluation of emissions from combustion of this oil.

### Paint Booths

The two paint booths appear to meet the requirements of Exemption Rule 285(2)(c). Each booth is limited to 200 gallons of coating per month, minus water. Jeff Platte, staffed in the Paint Department, provided me with monthly coating usage records(with water) from April – August 2022 (see Table 2).

<b>Booth #</b>	<b>April (gallons)</b>	<b>May (gallons)</b>	<b>June (gallons)</b>	<b>July (gallons)</b>	<b>August (gallons)</b>
1	74	61	12	38	52
2	56	38	26	46	69

During the inspection the paint booths were not being used. I entered both booths and confirmed that all fabric filters (paint booth exhausts through floor filters) were installed properly. C. Oles said they change the filters out when the pressure gauge reads negative.

**Compliance Statement:** AIS appears to be in compliance with all permits and exemptions at this time, pending the submittal of a permit application for the installation of the 4 used oil-fired furnaces.



**Image 1(Site Location)** : Circled location is the Paint Shop and Recon Center where AQD staff can find AIS staff to assist with inspection (3960 N. Grand River)

NAME Michelle Luplow

DATE 9-6-22

SUPERVISOR RB

October 25, 2021

Matthew Moore  
AIS Construction Equipment  
3600 N Grand River Ave.  
Lansing, MI 48906

RE: Project: AIS Reconditioning  
Pace Project No.: 50299757

Dear Matthew Moore:

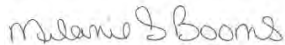
Enclosed are the analytical results for sample(s) received by the laboratory on October 11, 2021. The results relate only to the samples included in this report. Results reported herein conform to the applicable TNI/NELAC Standards and the laboratory's Quality Manual, where applicable, unless otherwise noted in the body of the report.

The test results provided in this final report were generated by each of the following laboratories within the Pace Network:

- Pace National - Mt. Juliet
- Pace Analytical Services - Indianapolis

If you have any questions concerning this report, please feel free to contact me.

Sincerely,



Melanie Booms  
melanie.booms@pacelabs.com  
(616)975-4500  
Project Manager

Enclosures



## REPORT OF LABORATORY ANALYSIS

This report shall not be reproduced, except in full,  
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## CERTIFICATIONS

Project: AIS Reconditioning

Pace Project No.: 50299757

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### Pace Analytical Services Indianapolis

7726 Moller Road, Indianapolis, IN 46268  
Illinois Accreditation #: 200074  
Indiana Drinking Water Laboratory #: C-49-06  
Kansas/TNI Certification #: E-10177  
Kentucky UST Agency Interest #: 80226  
Kentucky WW Laboratory ID #: 98019

Michigan Drinking Water Laboratory #9050  
Ohio VAP Certified Laboratory #: CL0065  
Oklahoma Laboratory #: 9204  
Texas Certification #: T104704355  
Wisconsin Laboratory #: 999788130  
USDA Soil Permit #: P330-19-00257

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### Pace Analytical Services National

12065 Lebanon Road, Mt. Juliet, TN 37122  
Alabama Certification #: 40660  
Alaska Certification 17-026  
Arizona Certification #: AZ0612  
Arkansas Certification #: 88-0469  
California Certification #: 2932  
Canada Certification #: 1461.01  
Colorado Certification #: TN00003  
Connecticut Certification #: PH-0197  
DOD Certification: #1461.01  
EPA# TN00003  
Florida Certification #: E87487  
Georgia DW Certification #: 923  
Georgia Certification: NELAP  
Idaho Certification #: TN00003  
Illinois Certification #: 200008  
Indiana Certification #: C-TN-01  
Iowa Certification #: 364  
Kansas Certification #: E-10277  
Kentucky UST Certification #: 16  
Kentucky Certification #: 90010  
Louisiana Certification #: AI30792  
Louisiana DW Certification #: LA180010  
Maine Certification #: TN0002  
Maryland Certification #: 324  
Massachusetts Certification #: M-TN003  
Michigan Certification #: 9958  
Minnesota Certification #: 047-999-395  
Mississippi Certification #: TN00003  
Missouri Certification #: 340  
Montana Certification #: CERT0086  
Nebraska Certification #: NE-OS-15-05

Nevada Certification #: TN-03-2002-34  
New Hampshire Certification #: 2975  
New Jersey Certification #: TN002  
New Mexico DW Certification  
New York Certification #: 11742  
North Carolina Aquatic Toxicity Certification #: 41  
North Carolina Drinking Water Certification #: 21704  
North Carolina Environmental Certificate #: 375  
North Dakota Certification #: R-140  
Ohio VAP Certification #: CL0069  
Oklahoma Certification #: 9915  
Oregon Certification #: TN200002  
Pennsylvania Certification #: 68-02979  
Rhode Island Certification #: LAO00356  
South Carolina Certification #: 84004  
South Dakota Certification  
Tennessee DW/Chem/Micro Certification #: 2006  
Texas Certification #: T 104704245-17-14  
Texas Mold Certification #: LAB0152  
USDA Soil Permit #: P330-15-00234  
Utah Certification #: TN00003  
Vermont Dept. of Health: ID# VT-2006  
Virginia Certification #: VT2006  
Virginia Certification #: 460132  
Washington Certification #: C847  
West Virginia Certification #: 233  
Wisconsin Certification #: 998093910  
Wyoming UST Certification #: via A2LA 2926.01  
A2LA-ISO 17025 Certification #: 1461.01  
A2LA-ISO 17025 Certification #: 1461.02  
AIHA-LAP/LLC EMLAP Certification #:100789

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## REPORT OF LABORATORY ANALYSIS

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## SAMPLE SUMMARY

Project: AIS Reconditioning  
Pace Project No.: 50299757

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Lab ID	Sample ID	Matrix	Date Collected	Date Received
50299757001	AIS Reconditioning	Solid	10/08/21 12:00	10/11/21 09:30

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### SAMPLE ANALYTE COUNT

Project: AIS Reconditioning

Pace Project No.: 50299757

Lab ID	Sample ID	Method	Analysts	Analytes Reported	Laboratory
50299757001	AIS Reconditioning	EPA 6010	JDG	4	PASI-I
		EPA 1010	WDB	1	PASI-I
		EPA 9023	MJA	1	PAN

PAN = Pace National - Mt. Juliet

PASI-I = Pace Analytical Services - Indianapolis

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## ANALYTICAL RESULTS

Project: AIS Reconditioning

Pace Project No.: 50299757

**Sample: AIS Reconditioning**      **Lab ID: 50299757001**      Collected: 10/08/21 12:00      Received: 10/11/21 09:30      Matrix: Solid

**Results reported on a "wet-weight" basis**

Parameters	Results	Units	Report Limit	DF	Prepared	Analyzed	CAS No.	Qual
<b>6010 MET ICP</b>		Analytical Method: EPA 6010    Preparation Method: EPA 3050 Pace Analytical Services - Indianapolis						
Arsenic	ND	mg/kg	0.97	1	10/20/21 07:25	10/20/21 13:51	7440-38-2	
Cadmium	ND	mg/kg	0.48	1	10/20/21 07:25	10/20/21 13:51	7440-43-9	
Chromium	ND	mg/kg	0.97	1	10/20/21 07:25	10/20/21 13:51	7440-47-3	
Lead	<b>1.4</b>	mg/kg	0.97	1	10/20/21 07:25	10/20/21 13:51	7439-92-1	
<b>1010 Flashpoint,Closed Cup</b>		Analytical Method: EPA 1010 Pace Analytical Services - Indianapolis						
Flashpoint	<b>&gt;200</b>	deg F		1		10/20/21 13:49		
<b>Wet Chemistry 9023</b>		Analytical Method: EPA 9023    Preparation Method: 9023 Pace National - Mt. Juliet						
Extractable Organic Halogens	ND	mg/kg	100	1	10/21/21 20:03	10/22/21 13:02		

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### QUALITY CONTROL DATA

Project: AIS Reconditioning  
Pace Project No.: 50299757

QC Batch: 645349	Analysis Method: EPA 6010
QC Batch Method: EPA 3050	Analysis Description: 6010 MET
	Laboratory: Pace Analytical Services - Indianapolis

Associated Lab Samples: 50299757001

METHOD BLANK: 2973936 Matrix: Solid

Associated Lab Samples: 50299757001

Parameter	Units	Blank Result	Reporting Limit	Analyzed	Qualifiers
Arsenic	mg/kg	ND	0.96	10/20/21 13:45	
Cadmium	mg/kg	ND	0.48	10/20/21 13:45	
Chromium	mg/kg	ND	0.96	10/20/21 13:45	
Lead	mg/kg	ND	0.96	10/20/21 13:45	

LABORATORY CONTROL SAMPLE: 2973937

Parameter	Units	Spike Conc.	LCS Result	LCS % Rec	% Rec Limits	Qualifiers
Arsenic	mg/kg	45.8	44.9	98	80-120	
Cadmium	mg/kg	45.8	42.9	94	80-120	
Chromium	mg/kg	45.8	46.2	101	80-120	
Lead	mg/kg	45.8	43.0	94	80-120	

MATRIX SPIKE & MATRIX SPIKE DUPLICATE: 2973938 2973939

Parameter	Units	50300307003		MS		MSD		% Rec	% Rec	% Rec Limits	Max RPD	Qual
		Result	MS Spike Conc.	MSD Spike Conc.	MS Result	MSD Result						
Arsenic	mg/kg	13.1	56.5	50.5	67.2	57.9	96	89	75-125	15	20	
Cadmium	mg/kg	ND	56.5	50.5	50.1	45.3	88	90	75-125	10	20	
Chromium	mg/kg	19.0	56.5	50.5	74.9	67.3	99	96	75-125	11	20	
Lead	mg/kg	18.3	56.5	50.5	65.2	57.7	83	78	75-125	12	20	

Results presented on this page are in the units indicated by the "Units" column except where an alternate unit is presented to the right of the result.

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### QUALITY CONTROL DATA

Project: AIS Reconditioning  
Pace Project No.: 50299757

QC Batch: 1760685	Analysis Method: EPA 9023
QC Batch Method: 9023	Analysis Description: Wet Chemistry 9023
	Laboratory: Pace National - Mt. Juliet

Associated Lab Samples: 50299757001

METHOD BLANK: R3720242-1 Matrix: Solid  
Associated Lab Samples: 50299757001

Parameter	Units	Blank Result	Reporting Limit	Analyzed	Qualifiers
Extractable Organic Halogens	mg/kg	ND	100	10/22/21 12:28	

LABORATORY CONTROL SAMPLE: R3720242-2

Parameter	Units	Spike Conc.	LCS Result	LCS % Rec	% Rec Limits	Qualifiers
Extractable Organic Halogens	mg/kg	250	258	103	85.0-115	

MATRIX SPIKE & MATRIX SPIKE DUPLICATE: R3720242-3 R3720242-4

Parameter	Units	R3720242-3		R3720242-4		MS % Rec	MSD % Rec	% Rec Limits	RPD	Max RPD	Qual
		L1418201-04 Result	MS Spike Conc.	MSD Spike Conc.	MS Result						
Extractable Organic Halogens	mg/kg	ND	1000	1000	1060	1060	106	106	80.0-120	0.416	20

Results presented on this page are in the units indicated by the "Units" column except where an alternate unit is presented to the right of the result.

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## QUALIFIERS

Project: AIS Reconditioning

Pace Project No.: 50299757

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### DEFINITIONS

DF - Dilution Factor, if reported, represents the factor applied to the reported data due to dilution of the sample aliquot.

ND - Not Detected at or above adjusted reporting limit.

TNTC - Too Numerous To Count

J - Estimated concentration above the adjusted method detection limit and below the adjusted reporting limit.

MDL - Adjusted Method Detection Limit.

PQL - Practical Quantitation Limit.

RL - Reporting Limit - The lowest concentration value that meets project requirements for quantitative data with known precision and bias for a specific analyte in a specific matrix.

S - Surrogate

1,2-Diphenylhydrazine decomposes to and cannot be separated from Azobenzene using Method 8270. The result for each analyte is a combined concentration.

Consistent with EPA guidelines, unrounded data are displayed and have been used to calculate % recovery and RPD values.

LCS(D) - Laboratory Control Sample (Duplicate)

MS(D) - Matrix Spike (Duplicate)

DUP - Sample Duplicate

RPD - Relative Percent Difference

NC - Not Calculable.

SG - Silica Gel - Clean-Up

U - Indicates the compound was analyzed for, but not detected.

N-Nitrosodiphenylamine decomposes and cannot be separated from Diphenylamine using Method 8270. The result reported for each analyte is a combined concentration.

Reported results are not rounded until the final step prior to reporting. Therefore, calculated parameters that are typically reported as "Total" may vary slightly from the sum of the reported component parameters.

Pace Analytical is TNI accredited. Contact your Pace PM for the current list of accredited analytes.

TNI - The NELAC Institute.

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### QUALITY CONTROL DATA CROSS REFERENCE TABLE

Project: AIS Reconditioning

Pace Project No.: 50299757

Lab ID	Sample ID	QC Batch Method	QC Batch	Analytical Method	Analytical Batch
50299757001	AIS Reconditioning	EPA 3050	645349	EPA 6010	645897
50299757001	AIS Reconditioning	EPA 1010	645933		
50299757001	AIS Reconditioning	9023	1760685	EPA 9023	1760685

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WO#: 50299757



## AIS Construction Equipment Oil Samples

Included are oil samples for used oil at our AIS Reconditioning branch.

There are 1 sample containers included.

Mail sample to:

Pace Environmental Sciences

4171 40th St SE

Grand Rapids, MI 49512

Sampled 10/08/21 12:00pm per client email 10/12/21 msb

Please test the used oil for the following:

- Arsenic (5 ppm maximum)
- Cadmium (2 ppm maximum)
- Chromium (10 ppm maximum)
- Lead (100 ppm maximum)
- Flash Point (100 degrees Fahrenheit minimum)
- Total Halogens (4,000 ppm Maximum)

Once complete please email results to Matthew Moore – [Mmoore@aisequip.com](mailto:Mmoore@aisequip.com)

Invoices can be mailed to AIS at 3600 N Grand River Ave. Lansing MI 48906 attention Matt Moore. You can use the PO Matthew Moore

Any questions please contact Matt Moore Safety Manager for AIS at

(989) 737-4028 or [Mmoore@aisequip.com](mailto:Mmoore@aisequip.com)

10-11-21 0930



# Sample Conditions Upon Receipt Form (SCUR)

Date/Time: <u>10-11-21</u>		Evaluated by: <u>WDC</u>		<b>WO# : 50299757</b> PM: MSB      Due Date: 10/25/21 CLIENT: GR-AIS		
Client: <u>AIS</u>						
Project Manager: <u>MSB</u>		Profile ID:				
Rush TAT Requested:    YES    NO		Due Date:		Non Conformance Form Required:    YES    NO		
Lab Notified of Rush or Short Holds:    YES    NO		Comments:				
Samples Received Via:    FedEx    UPS    Client    Pace Courier    Other: _____						
Custody Seals Present and Intact:		YES	NO	N/A		
Received Sample Information Form(s): Drinking Waters Only		YES	NO	N/A		
USDA Regulated Soils: (AL, AR, CA, FL, GA, ID, LA, MS, NM, NY, NC, OK, OR, SC, TN, TX, WA or Puerto Rico)		YES	NO	N/A		
Short Holds Present (< 72 Hours):		YES	NO			
Samples Received in Hold:		YES	NO			
Custody Signatures Present:		YES	NO			
Collector Signature Present:		YES	NO			
Packing Material Used:		YES	NO			
Samples Collected Today and On Ice:		YES	NO	N/A		
IR Gun #:    280    281		Digital Thermometer #:    282    283				
Ice Type:    WET Bagged / WET Loose    BLUE    NONE		1. Cooler Temp Upon Receipt: <u>20.8/21.6</u> °C				
Ice Location:    TOP    BOTTOM    MIDDLE    DISPERSED		Temp should be 0-6°C (Initial/Corrected)				
Temp Blank Received:		YES	NO			
Containers Intact:		YES	NO			
Correct Containers:		YES	NO			
Sufficient Volume:		YES	NO			
Sample pH Acceptable: All containers needing preservation are found to be in compliance with EPA recommendation pH Strip Lot #: _____ <i>Exceptions are VOA, coliform, LLHg, O&amp;G, or any container with a septum cap or preserved with HCl</i>		YES	NO	N/A		
Residual Chlorine Absent:    Cl <sub>2</sub> Strip Lot #: _____ (SVOC/Pest 625, PCB 608, Total/Amenable Cyanide)		YES	NO	N/A		
VOA Headspace Acceptable (<6mm):		YES	NO	N/A		
Trip Blank Received:    HCl    MeOH    TSP    OTHER		YES	NO			
Comments:		2. Cooler Temp Upon Receipt: _____ °C				
		3. Cooler Temp Upon Receipt: _____ °C				
		4. Cooler Temp Upon Receipt: _____ °C				